



Management Team



Johnny Foster

PRESIDENT & CEO

John B. Foster, IV (“Johnny”) serves as President & CEO of OGARAJETS, based in Atlanta, GA. Since 1980, OGARAJETS has provided aircraft brokerage, acquisition, sales, and leasing services to a worldwide base of clientele. In that time, OGARAJETS has completed more than 1000 transactions in 50+ countries, ranging from executive Boeing 727s to Beechcraft King Air turboprops.

Johnny joined O’Gara in 1991, upon graduation from CSU, and was appointed President in 2005. During his tenure, the company has purchased and sold in excess of \$3 billion of business aircraft. Johnny, his father John, and brother David, all remain active in the day to day business.



John Foster

CHAIRMAN

John attended Auburn University on a Naval ROTC scholarship, and earned a Bachelor of Science degree in Electrical Engineering. He served in the United States Navy for seven years, as a fighter pilot in Vietnam, and test pilot at Air Test and Evaluation Squadron Four.

In 1980, John, and former Navy squadron mate and close friend, Edward F. O’Gara, formed O’Gara Aviation Company (OGARAJETS), now one of the world’s leading business aircraft trading companies. John is a founding member, and past president, of the National Aircraft Resale Association (NARA).



David Foster

PARTNER & EXECUTIVE VICE PRESIDENT

David Foster was born in southern California, where he was introduced to flying at an early age. Being the son of a Navy fighter pilot, David grew up watching 8mm films of his father landing on aircraft carriers. Since then, he has been keenly interested in aviation.

David Foster joined OGARAJETS in 1995 as a research associate. He was promoted to Executive Vice President in 2012 and is recognized as an expert in market valuations and appraisals.



Matt Huff

VICE PRESIDENT, OPERATIONS

Matt joined OGARAJETS in 2002, and now serves as Vice President of Operations for the company. A graduate in Communications at LSU in 1975, Matt entered the aviation industry initially as a sales representative for the A/C Flyer magazine—a nationally recognized trade publication, eventually earning the position of publisher.

Matt presently holds an ATP certificate with nine jet aircraft type ratings and a commercial helicopter rating.



Chris Ison

VICE PRESIDENT, MARKETING & CONTRACTS ADMINISTRATION

Chris earned an MBA from Embry-Riddle Aeronautical University and joined the company in 1990. Her responsibilities include marketing, contracts administration, client relations, and computer systems management.

Chris has served on the board of the Georgia Business Aviation Association (GBAA). Serving as chairman of the organization’s Scholarship Committee, she was instrumental in implementing the GBAA’s mentoring program.

Chris also served on the NBAA2010 local planning committee, and was actively involved in coordinating the organization’s Careers In Business Aviation Day.